

TELUS Hybrid Cloud with Microsoft (IaaS)

The best of private cloud, public cloud, hyperscale and non-cloud infrastructure.

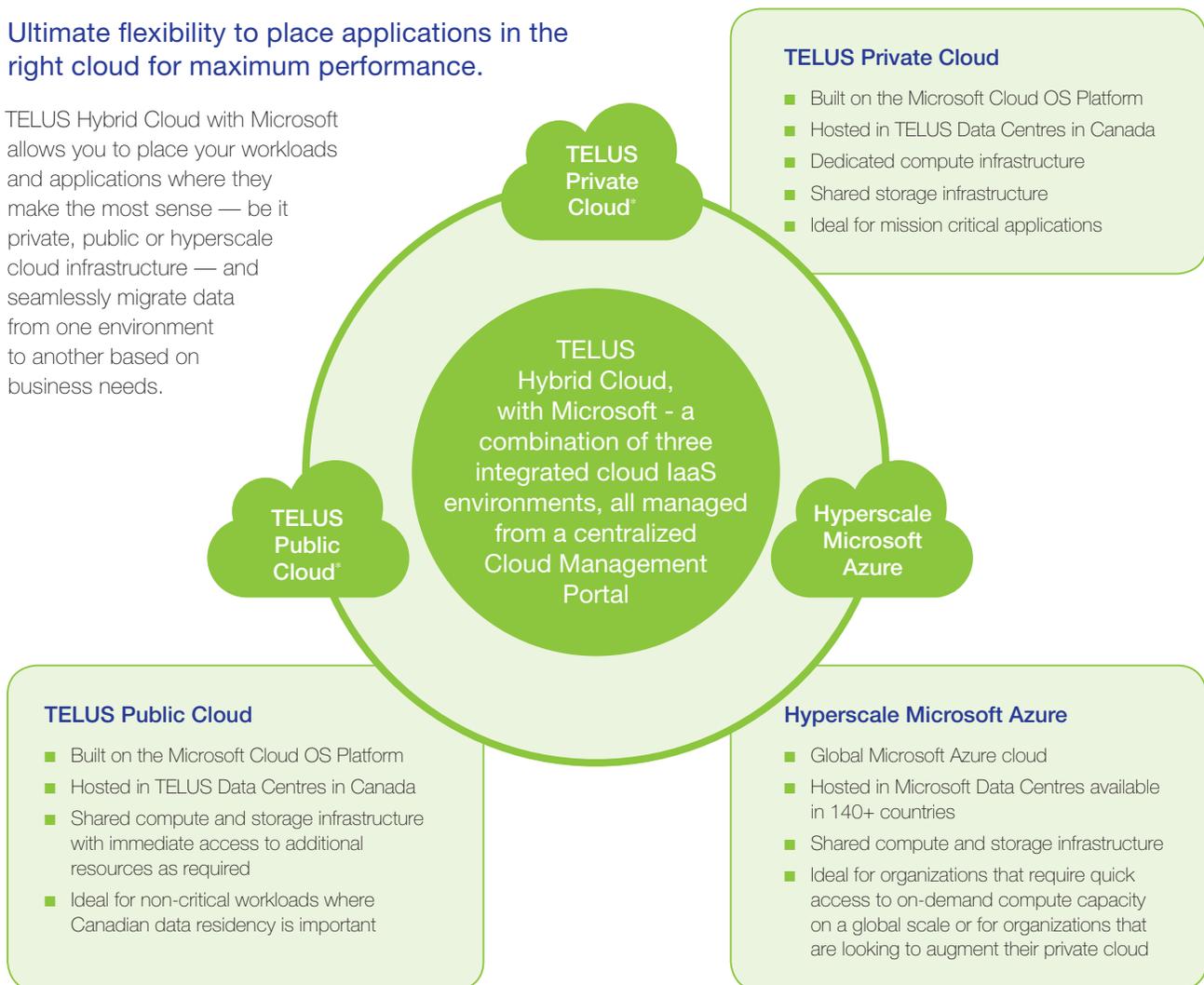
IT departments are faced with increasing pressure to more effectively support the needs of the organization. At the same time, they are being simultaneously challenged to better manage infrastructure costs. In response, IT leaders are looking for ways to optimize their IT environment and create the right mix of in-house and cloud-based infrastructures, without compromising the stability, security or integrity of the infrastructure that the business relies on to achieve performance and growth objectives.

Part of the TELUS Cloud Services portfolio, TELUS Hybrid Cloud with Microsoft is a high performance, managed Infrastructure as a Service (IaaS) solution that gives you the flexibility to use the right blend of public and private (IaaS), alongside your own on-premise infrastructure. It combines the availability, performance and control of existing on-premise infrastructure with the reliability, scalability, agility and cost benefits associated with the cloud.



Ultimate flexibility to place applications in the right cloud for maximum performance.

TELUS Hybrid Cloud with Microsoft allows you to place your workloads and applications where they make the most sense — be it private, public or hyperscale cloud infrastructure — and seamlessly migrate data from one environment to another based on business needs.



*For TELUS Hybrid Cloud deployments, the TELUS Private Cloud and TELUS Public Cloud services provided will be based on the Microsoft Platform and housed in TELUS Data Centres.

TELUS Hybrid Cloud with Microsoft – flexibility, affordability and ease of management.

TELUS Hybrid Cloud with Microsoft brings together Cisco hardware and Microsoft software (Windows Azure Pack or WAP) to provide an integrated solution that is ready to use and quick to deploy. The solution allows you to optimize your IT operations and balance cost, security, performance, reliability and compliance requirements with the right mix of cloud services. Additionally, you can:



- **Move applications and data** across private, public or hyperscale cloud infrastructure for optimal resource allocation and lower total cost of ownership.
- **Remove management complexity** with the TELUS Cloud Management Portal, which allows you to quickly provision infrastructure, move workloads and manage multiple cloud services from one place.
- **Scale quickly** by immediately accessing additional compute and storage resources to support IT infrastructure demands.
- **Reduce operational and financial risk** by taking a gradual approach to cloud migration and testing out the benefits of cloud before fully migrating.

Plus value added services for your cloud roadmap, migration and management available on demand.

One of the biggest challenges in migrating to the cloud is having the right strategy and the support to help you get there. For a faster and more successful cloud deployment that delivers the benefits you are looking for, choose from our value-added services:

- **Cloud advisory services:** Request cloud transformation support including readiness assessments, roadmap development, migration and more.
- **Managed IT services:** Achieve the maximum business value from your cloud services deployment with a selection of additional cloud management options from Operating System to Backup.
- **Managed security services:** Run and manage your cloud environment with increased confidence with added security options.
- **Network connectivity:** Select from a range of reliable, low latency network options.
- **Database Assurance:** Choose a plan that helps you maintain and enhance the availability, reliability, capacity, and performance of your databases.



TELUS Hybrid Cloud with Microsoft can transform your IT organization.

- **Virtual Machines – Infrastructure-as-a-Service (IaaS):**
Upgrade and streamline your IT and expand your data centre with a highly-available, scalable and cost-effective cloud solution.
- **Website-as-a-Service (WaaS):**
Easily build, deploy and manage your business web presence in a secure and scalable environment.
- **Database-as-a-Service (DBaaS):**
Reduce the complexity of managing databases with quick access to SQL Server and enterprise-grade database resources.
- **Development and testing (Dev-Test):**
Enable faster and more cost-effective software development and test cycles by developing your applications globally in Microsoft Azure and then deploying them to all Canadian TELUS Private Cloud when ready for production.



According to IDC, more than 65% of enterprise IT organizations will commit to hybrid cloud technologies before 2016, vastly driving the rate and pace of change in IT organizations.

TELUS Cloud Services – Delivering High-Performance IT.

Contact your TELUS Account Executive, call **1-877-710-0404** or visit telus.com/hybridcloud to learn more.