

# Skype for Business, powered by TELUS



Skype for Business, powered by TELUS is a complete and integrated unified communications and collaborations (UCC) solution that enables you to communicate and collaborate more effectively with your employees, customers and partners. With flexible delivery models - including on-premise or cloud options - to suit your needs, this is the optimal solution for enabling your mobile and knowledge workers and improving their productivity.

Skype for Business, powered by TELUS helps enable the seamless connection of people, applications and data through:

- **Instant messaging & presence:** see your key contacts' availability and instantly connect with them
- **Audio, video and web conferencing:** set up on-demand conferences from your PC or your mobile device with a few simple steps
- **Enterprise voice and telephony:** enhance or replace traditional PBX systems and continue to take advantage of powerful features you already use today such as call forwarding and voicemail

**Skype for Business, powered by TELUS is the ideal solution for your organization, providing:**

- **A unified interface:** users can launch Microsoft applications such as Instant Messaging, Presence and conferencing quickly and easily from a single interface on almost any device<sup>1</sup>
- **Federation:** Skype for Business is the only UCC platform that allows users to collaborate not only within their own organization, but also with external partners and customers
- **Seamless integration:** Skype for Business integrates with other Microsoft applications you may be using today such as Microsoft Exchange, Outlook, SharePoint, OneNote and Microsoft office
- **The ability to work from anywhere and save on travel costs:** increase mobile worker productivity by enabling real-time communications with colleagues, customers, and partners from virtually anywhere and reduce the need to travel

To support your organization with the adoption of Skype for Business, powered by TELUS, we offer a complete end-to-end lifecycle of services including:

## Assessment and Planning

- Identifying key stakeholders (finance, IT, HR) and decision makers and uncovering desired business outcomes
- Executing a pilot to test business process, technology and impact on your employees
- Assessing your current technology landscape and employee readiness to adopt and embrace new technology
- Conducting focus groups with both power users and resisters to identify opportunities to ensure successful implementation and adoption.

## Deployment

- Supporting the procurement, build, deployment (pilot or full scale) and integration of your Skype for Business solution as well as ensuring it is stable in your environment
- Narrowing the focus of a large scale transformation into tangible and achievable actions

## Adoption and User Experience

- Partnering with your organization to build and develop a robust training program leveraging proven best practices
- Helping you realize the ROI of your investment by working with you to develop adoption techniques tailored for your organization

**To learn more about our team of dedicated consultants, subject matter experts and trusted partners that can help you plan, implement and transform your culture, visit [telustransformationoffice.com](http://telustransformationoffice.com)**

## TELUS Achieves Gold Communications Competency

TELUS achieved Lync certification which is awarded to Microsoft partners who have met the highest level of technical and sales competency requirements. This certification makes TELUS an ideal provider for your Microsoft-powered UC solution.

## Gartner positions Microsoft Lync as a Leader in the Magic Quadrant for Unified Communications

A Magic Quadrant helps you quickly determine how well technology providers are executing their stated visions and performing against Gartner's market view. Leaders in the Unified communications Quadrant score highly in the ability to deliver, support and maintain UC&C solutions.

Contact your TELUS Account Executive, call **1-877-710-0404** or visit [telus.com/SkypeforBusiness](http://telus.com/SkypeforBusiness) to learn more.

